

Job Title: VP, Latin America

Based in: Remote in a major city in Latin America (with strong preference for someone in Mexico City, Mexico or Bogotá, Colombia), Washington DC, or Canada

Supervisor: CEO

About the Tent Partnership for Refugees:

With more and more refugees displaced for longer periods of time, businesses have a critical role to play in helping refugees integrate economically in their new communities. Tent was launched in 2016 by Hamdi Ulukaya, the CEO and founder of Chobani – a multibillion dollar food company in the U.S. – to mobilize global businesses to fill this gap by helping connect refugees to work. Today, Tent is a network of over 400 major companies committed to hiring, training, and mentoring refugees. Find out more at www.tent.org.

About the role:

Tent operates across three countries in Latin America today: Mexico, Colombia, and Peru. Mexico, in particular, is a top organizational priority, with a large and rapidly-growing coalition of major companies. The Vice President of Latin America, reporting into the CEO and a key member of Tent's executive leadership team, is responsible for overseeing the strategic direction and effective operations of Tent's LatAm division.

The VP of Latin America is responsible for overseeing Tent's Country Directors in three markets, including by continuously refining strategy and ensuring the effective allocation of resources to optimize impact; and for leading Tent's strategic engagement in the region, including by engaging senior government and business representatives across the region, building Tent's public profile in the region, and supporting with fundraising efforts in the region. Depending on the candidate, this role might also oversee Tent's work in Canada.

Key responsibilities:

1. Oversee and support country teams across key markets in LatAm

- Provide direction and management for Tent Country Directors.
- Provide strategic oversight of key markets, including by helping Country Directors formulate country strategies; driving prioritization decisions; and assessing performance against organizational objectives.
- Collaborate with communications and marketing leadership to align marketing and communications efforts across LatAm with organizational priorities.
- Oversee virtual and in-person convenings of the LatAm team, with a view to fostering information sharing and building morale.

2. Lead strategic engagement in LatAm

- Engage with senior representatives of national governments in key markets, as well as senior representatives of key donor governments and regional organizations to advance Tent's mission in LatAm.

- Engage and manage relationships with C-suite level representatives at key companies across Tent's markets, complementing Country Directors' relationships.
- Alongside others in senior leadership, support in efforts to raise funds for Tent's work from government, foundations, and businesses.
- Serve as an external spokesperson for Tent in Latin America to build Tent brand and profile, complementing Country Directors in key markets.
- Establish – and then oversee and manage – a Latin America Advisory Council for Tent to solicit strategic input from senior stakeholders.

3. Contribute to Tent's overall strategy and operations

- Develop strategic approach for potential Tent expansion into additional markets in LatAm.
- Work with Tent's CEO to identify and prioritize best investments of additional resources across the LatAm region.
- Contribute to setting organizational goals, global strategies, staffing plans, and yearly budgets.

Essential skills/experience:

- Bachelor's degree. Preferred: Master's degree.
- Spanish and English fluency.
- Minimum work experience of 20 years in relevant roles.
- Senior-level experience in the public sector, diplomacy, or government is highly valued.
- Background in managing strategic initiatives and large-scale projects.
- Extremely analytical, capable of breaking down problems and critically assessing organizational work.
- Proactive and self-motivated with a strong drive for continuous improvement.
- Highly detail-oriented, with a critical eye for enhancing organizational performance.
- Strong communicator and collaborator, able to foster teamwork and build consensus.
- Adaptable and flexible, capable of navigating and leading in a dynamic, fast-paced environment.
- Committed to Tent's mission and to making a significant impact on the lives of refugees globally.
- Ability to give and receive both positive and tough feedback to maintain a high-performance culture.

Desired skills/experience:

- Private sector experience and understanding.
- Extensive experience managing regional teams.
- Experience in strategy development.
- Experience managing external relationships with high-level stakeholders.
- Experience working with companies on social change.

- Ability to pivot and reprioritize.
- Ease working in a fast-paced environment.
- Presentation skills and public speaking.
- Ability to interact with a range of stakeholders.

To apply:

Please email your CV and a short cover letter to careers@tent.org as quickly as possible as applications will be reviewed on a rolling basis. If your background is a fit, we will be in touch.

Even if your experience is not a 100% match, we encourage you to apply. What we've listed are guidelines, not hard and fast rules. Tent will consider people from a variety of backgrounds and career experiences. We specifically encourage those with lived experience as a refugee to join our team.

Tent is an equal opportunity employer. Tent will not discriminate against any applicant for employment on any basis including, but not limited to: race, color, religion, sex, sexual orientation, gender identity, national origin, age, disability, veteran status, marital status, predisposing genetic characteristics and genetic information, or any other classification protected by federal, state and local laws. We are dedicated to ensuring that individuals with disabilities are provided reasonable accommodation to participate in the job application or interview process, to perform essential job functions, and to receive other benefits and privileges of employment. Please contact us to request accommodation.